



PAUL SAGIE
 Lux Builders
 & Remodeling Inc.
 1020 Manhattan Beach Ave.
 #208 in Manhattan Beach
 888-335-0777
 info@luxbuilders.com
 luxbuilders.com



DESCRIBE THE PROJECT YOU FEATURED.

We performed a complete remodeling of a single-home residence, which included blueprints and design, structural changes, complete kitchen remodeling, complete bathroom remodeling, flooring, painting, etc. The project was planned, designed and executed from A to Z by Lux Builders. We started with blueprints and layout design then proceeded to structural changes in the floor plan of the house.

TELL US ABOUT YOUR FIRM AND WHAT SERVICES YOU OFFER.

We are a full residential remodeling and construction firm. We also assist with blueprints, design and even financing. We specialize in room additions, kitchen and bathroom remodeling, as well as complete remodels—just about anything you can dream of having in your home.

WHAT MAKES YOUR FIRM UNIQUE IN THIS INDUSTRY?

It is hard to find a GREAT remodeler. This is what we do: quality work with foresight management in addition to a great level of flexibility to match each homeowner's/customer's needs, personality and style. Each project we undertake is designed specifically to work with each customer's budget. The majority of our crews are in-house, which allows us to complete the job fast, while assuring high quality with respect to budget. Working with directly-supervised people allows us to offer a great level of flexibility. Most of our clients still live in the house while we work on it, so everything has to be meticulously constructed in a timely manner, within budget, while using a polite, professional approach to accommodate and satisfy our customers. In remodeling, what is common to all customers is the desire to get quality work in a timely manner and return to their normal routine with minimal distraction to their lifestyle. This is what we do!

WHAT MAKES YOUR PROJECT DIFFERENT OR SPECIAL?

No middlemen (majority of the crews are in-house), detail-oriented management, quality labor, fast execution, flexibility, courtesy and a great level of communication with our customers. We are always available for our customers, whether it's a weekend, holiday or late evening. We live and breathe each one of our projects. We build such strong bonds throughout the project that we remain friends with most of our customers long after the project is complete. We are a full construction and remodeling firm, offering every single service that goes into the process—from planning and budgeting to actual construction, including a contractors' discount on materials.

WHAT ARE SOME OF THE MOST EXCITING PROJECTS YOU'VE COMPLETED?

Hundreds of them, from room additions for young couples with kids to luxury master bathrooms for retirees. We've done it all—all styles, all sizes and all budgets. However, the most exciting part of the construction business is definitely the opportunity we are given to make a difference in someone's life. There is nothing quite as rewarding as the expression on our customers' faces when they finally have the house they have always planned for.

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